

PROFILE

Attorney with vast transactional experience drafting, analyzing and negotiating commercial, professional services, corporate, physician and IT agreements. Possesses extraordinary research and analytical skills, with foresight of potential outcomes, used to counsel clients and solve problems in a cost-efficient manner. Skilled in fact investigation and multiple statutory, legislative, regulatory and case law matters. Outstanding in combining analysis, research and negotiation to achieve positive results. Educated in Stark Law, anti-kickback, FCA, HIPAA/HITECH, ACOs, and healthcare reform. Willing to start at the bottom as a staff attorney to gain additional experience focused in health law.

Compassionate, yet aggressive, leader with integrity who works well individually and collaborates with others to achieve team goals and meet/exceed deadlines. Quick study and adaptable as result of strong work ethic, drive to achieve, and perseverance. Attention to detail discovers, removes or minimizes potential liability and adheres to compliance with the law and company policy. Consistent track record of providing solutions to legal problems that minimize risk/liability, assure compliance and result in client satisfaction.

EDUCATION

UNIVERSITY OF LAW SCHOOL, City, State

J.D. (with concentration in health law studies), 2001

ANONYMOUS COLLEGE, City, State

B.A., History, Political Science, 1998

Co-captain and 4 year letterman of Varsity Swimming Team,
Student Senator and Member of Phi Kappa Tau Fraternity

CONTINUING EDUCATION

- *Every Old is New Again*, 30TH ANNUAL HEALTH LAW SYMPOSIUM, STATE ASSOCIATION OF HEALTHCARE ATTORNEYS, 2012
- *Healthcare in the High Court*, LAW FIRM, 2012
- *CMS' Draft Compliance Guidance for Medicare Advantage And Part D: What's New, What's Changing and What to Do About It*, LAW FIRM, 2012
- *Uncharted Waters: The Affordable Care Act, Title I*, LAWLINE.COM, 2012
- *Providing Accountable Care: Strategy & Structure – Medicare Shared Saving Program Final Rule: Where Do We Go From Here?* Law Firm, 2011
- *Providing Accountable Care: Strategy & Structure – Practical Consideration for Medicare ACOs*, LAW FIRM, 2011
- *Healthcare Reform: Making it Work*, 29TH ANNUAL STATE ASSOCIATION OF HEALTHCARE ATTORNEYS HEALTH LAW SYMPOSIUM, 2011
- *The Impact of Health Care Reform on Electronic Health Records (EHR)*, CITY BAR ASSOCIATION / LEARNING CENTER, 2010
- *Healthcare Reform: The Law and Its Implications: Implications for Insurers and Health Plans*, LAWYERS ASSOCIATION / LEARNING CENTER, 2010
- *Healthcare Reform: The Law And Its Implications: Fraud and Abuse in Health Care Reform - Will You Know It When They See It?*, LAWYERS ASSOCIATION / LEARNING CENTER, 2010

EXPERIENCE

ABCD TECHNOLOGY & SERVICES, INC. (LEGAL STAFFING CO.), City, State

Legal Consultant

2011

Strategically reviewed hundreds of commercial vendor contracts to counsel key business personnel and legal counsel regarding scope of license, divestiture, assignment and termination contract rights involving \$2.4 billion divestiture of the bank's consumer lines of business. Performed internal audit review to determine compliance of bank's contracting policies. Managed redaction of key negotiated terms of assignable vendor contracts.

PRIVATE PRACTICE, City, State

Attorney / Legal Consultant

2009-Present

Counsel small business owners about business entity formation. Represent clients in residential real estate transactions and landlord-tenant matters. Draft real estate leases and child care contracts. Research, negotiate and advise clients on issues involving a variety of different legal subjects, including employment, construction and real estate. Draft, review and negotiate various consulting services, IT and third-party procurement contracts, statements of work, non-disclosure and privacy agreements.

- Prevented overpayment of over \$1 million to vendor, due to a discrepancy between actual contract language and what client's strategic sourcing department was prepared to pay.
- Discovered potential liability risks to client due to missing privacy and non-disclosure language in vendor's procurement contract.

LAW OFFICE, P.C., City, State
Associate Attorney

2007-2009

Drafted and negotiated physician employment agreements. Reviewed and negotiated various contract matters, including noncompetition and nondisclosure agreements. Counseled business owners on transactional matters involving business entity formation, asset protection, succession and dissolution. Drafted shareholder and operating agreements for privately held business owners. Represented buyers and sellers at closings. Counseled clients and drafted documents regarding various estate plans. Prosecuted, defended and settled various collection matters for clients.

- Drafted employment agreement for an State medical corporation for use in future hiring of physicians with buy-in option.
- Counseled clients and carried out asset protection plans for business owners.
- Prepared shareholder and operating agreements to minimize negative tax consequences and enable amicable continuity of ownership and operation that could result from various triggering events.

LAW OFFICE TWO, P.C., City, State
Associate Attorney

2003-2007

Analyzed and reviewed physician agreements. Drafted corporate documents for several start-up business organizations. Represented individuals and privately held companies in connection with acquisition and sale of businesses. Counseled clients and litigated claims regarding breach of corporate fiduciary duties. Independently operated and managed the firm's expanding real estate practice analyzing and negotiating various residential and commercial contracts and leases. Counseled and represented hundreds of clients who filed for bankruptcy protection.

- Analyzed and reviewed physician employment and hospital privileges agreement for physician transferring to State.
- Counseled and negotiated settlement of several lawsuits brought against client-contractors that were favorable and in the client's best financial interest.
- Developed trusting and lasting relationships advocating interests of clients that faced liquidation or reorganization in consumer bankruptcies.
- Drafted persuasive motions to dismiss, resulting in the granting of dismissal of complaints *with prejudice*.

OTHER EXPERIENCE

LAW OFFICE THREE, LTD., City, State,
Law Clerk

2001-2002

Managed all aspects (pre-oral argument) of an appeal involving a personal injury file involving wrongful death. Drafted pleadings, propounded and answered written discovery involving plaintiff auto accident and premises liability cases.

COUNTY ATTORNEY'S OFFICE – CIVIL DIVISION, City, State,
Law Clerk

Summer 2000

Received exceptional performance reviews for management of negotiation and argument of civil commitment hearings involving chronic substance abuse and serious mental illness.

U.S. SENATOR LAW BULLETIN, City, State.
Legislative Intern

Fall 1996

Assisted Legislative Aides with lobbying legislation important to State constituents by communicating with other U.S. Senators' staff. Invited to continue internship in the Senator's City, State office while completing my undergraduate degree.

BAR ADMISSIONS & PROFESSIONAL AFFILIATIONS

ANONYMOUS STATE BAR

AMERICAN BAR ASSOCIATION, HEALTH LAW SECTION
STATE HEALTH LAWYERS ASSOCIATION

COMMUNITY INVOLVEMENT

AMERICAN CANCER SOCIETY: Relay For Life City One/City Two Committee Member, 2010-Present